



# Real-World Evidence (RWE) for Pharmacy-Directed Initiatives

Optimize cost savings, clinical outcomes and safety, and operational performance with the Pharmacy Package from Atropos Health.

The pharmacy package from Atropos Health powers formulary decision making, medication safety, and pharmacy-directed initiatives. It includes:

- Direct access to a library of pre-built analyses focused on drug cost savings, clinical effectiveness and patient outcomes
- On-demand Prognostograms in less than 48 hours and bespoke large studies
- Dashboards to monitor ongoing progress and results of interventions

“ I enjoy the ability to quickly receive insights into medication use without the burden of manual chart review. Atropos Health’s clinical informatics consult service makes it easier for me to compare clinical and cost-effective drug utilization, assess adherence to guideline- directed therapy, identify opportunities to streamline and/or optimize care pathways, and justify growth of clinical pharmacy programs through demonstration of patient outcomes.

-Janjri Desai, PharmD, MBA, DPLA  
Executive Director, Pharmacy Services  
at Stanford Health Care

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## Reduce Drug Spend

Use RWE to influence provider behavior to decrease medication costs, inform formulary decision-making, and evaluate medication use including analysis on high versus low cost drugs, two versus one drug therapy, non-formulary drugs, biosimilar adoption, and formulary adherence.

2

## Automate Medication Safety

Gain insights from automated surveillance to ensure regulatory compliance and reduce the burden of manual chart review for: Trigger audits (e.g. naloxone & vitamin K); Trigger events (e.g. hypoglycemia)

3

## Evaluate Pharmacy Directed Services

Track progress and results of program interventions such as: Therapeutic drug monitoring of dosing time to target range/time in target range and clinical outcomes (e.g. LoS & readmission); Disease management and clinical outcomes (e.g. readmission & ED utilization)

## RWE Guides Academic Health System to Inform Hospital Pharmacy Formulary & Impart Cost-Effective Care

**\$576K**

Per year savings

See an example of how one health system identified \$576K/year savings with three data-driven formulary decisions.

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